

2026 Mid-Year Market Update

July 2026

[Link to Article](#)

Executive Summary:

The first half of 2026 demonstrated that the pre-owned business aircraft market remains defined by limited inventory, resilient buyer demand, and longer transaction timelines. As off-market activity increases and supply continues to lag demand, buyers and sellers working with an experienced private jet broker remain well positioned to navigate a competitive market for business jets for sale through the remainder of 2026 and into 2027.

Key Takeaways:

- Pre-owned aircraft inventory remains below historical norms despite steady buyer demand.
- Longer transaction timelines are being driven by maintenance delays and limited parts availability.
- Off-market transactions continue to play a larger role as sellers seek premium pricing.
- Strong demand is supporting values for both newer aircraft and well-maintained legacy models.
- Market conditions are expected to remain favorable through the end of 2026 and into 2027.

Notable Comments:

"The pre-owned business aircraft market remains constrained by limited supply despite healthy buyer demand."

"One trend that continues to shape today's market is the extended transaction timeline."

"This growing off-market activity has become one of the defining characteristics of today's environment."

"Perhaps most notably, the buyer base continues to expand."

About JETAVIVA

Founded in 2006, jetAVIVA is a globally recognized private jet broker and private jet expert, celebrating 20 years as a leader in turbine aircraft sales and acquisitions. Having supported thousands of clients in over 40 countries, jetAVIVA consistently ranks among the top firms for private jets for sale and business jets for sale by total transactions. The company specializes in representing buyers and sellers across the full spectrum of aircraft, including light jets for sale, super-midsize platforms like the Challenger 350 for sale, and large-cabin aircraft such as the Gulfstream G550 for sale. jetAVIVA provides comprehensive, expert guidance on how to buy a private jet, how to sell a private jet, and how to maximize value throughout the entire ownership lifecycle.