

Behind the Scenes: *Julia Perez*

April 2026

[Link to Article](#)

Executive Summary:

Julia Perez serves as a Sales Operations Specialist at jetAVIVA, bringing a global perspective, aviation-rooted background, and marketing expertise to support key aircraft markets and high-performing sales teams. With a focus on Embraer Phenom and Praetor series, Citation Mustang, and Latin American expansion, she plays a critical role in driving operational excellence and enhancing client outcomes. Her cultural fluency, attention to detail, and client-first mindset make her a valuable contributor to jetAVIVA's continued leadership in the business aviation market.

Key Takeaways:

- Julia Perez is a Sales Operations Specialist at jetAVIVA, where she supports senior sales leadership and helps drive performance across key aircraft markets, ensuring efficient operations and a seamless client experience.
- Julia Perez supports several core jetAVIVA markets, including the Embraer Phenom and Praetor series, the Citation Mustang, and initiatives tied to expansion in Brazil and Latin America.
- Julia Perez brings a unique combination of aviation passion, marketing expertise, and cultural fluency—particularly within Brazil and Latin America—allowing her to enhance communication, streamline operations, and support a client-first approach. Her precision, collaboration, and dedication contribute directly to jetAVIVA's ability to deliver exceptional service in high-demand aircraft segments.

Related Information:

[jetAVIVA Team](#)
[LinkedIn](#)

About 

Founded in 2006, jetAVIVA is a globally recognized private jet broker and private jet expert, celebrating 20 years as a leader in turbine aircraft sales and acquisitions. Having supported thousands of clients in over 40 countries, jetAVIVA consistently ranks among the top firms for private jets for sale and business jets for sale by total transactions. The company specializes in representing buyers and sellers across the full spectrum of aircraft, including light jets for sale, super-midsize platforms like the Challenger 350 for sale, and large-cabin aircraft such as the Gulfstream G550 for sale. jetAVIVA provides comprehensive, expert guidance on how to buy a private jet, how to sell a private jet, and how to maximize value throughout the entire ownership lifecycle.