

Behind the Scenes at jetAVIVA:

Meet Justin Darche

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Executive Summary:

Justin Darche, Sales Operations Specialist at jetAVIVA, brings a disciplined sales mindset, operational rigor, and resilience shaped by both athletics and persistence in pursuing a career in aviation. Focused on market analysis, aircraft pricing, and tracking market dynamics, Justin delivers timely insights and steady support that help clients make confident, informed aircraft decisions while contributing to jetAVIVA's collaborative, high-performance culture.

Key Takeaways:

- Justin Darche serves as a Sales Operations Specialist at jetAVIVA. In this role, he focuses on market analysis and operational support, including tracking aircraft movements and pricing, monitoring demand trends, analyzing market volatility, and supporting data accuracy and CRM processes. He works closely with leadership to help provide actionable market intelligence and operational efficiency.
- His expertise centers on analyzing aircraft market activity across segments, including pricing trends, aircraft movements, demand fluctuations, and broader market dynamics within business aviation.
- Justin brings resilience, discipline, patience, and adaptability to his role, shaped by both his athletic background and his persistence in pursuing a career at jetAVIVA. Clients benefit from his commitment to clear and timely market insight, his analytical approach to evolving aircraft markets, and his ability to remain steady under pressure. His team-first mentality, curiosity, and focus on helping buyers and sellers achieve successful outcomes reinforce jetAVIVA's client-centered approach.

Related Information:

[jetAVIVA Team](#)
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About

Founded in 2006, jetAVIVA is a globally recognized private jet broker and private jet expert, celebrating 20 years as a leader in turbine aircraft sales and acquisitions. Having supported thousands of clients in over 40 countries, jetAVIVA consistently ranks among the top firms for private jets for sale and business jets for sale by total transactions. The company specializes in representing buyers and sellers across the full spectrum of aircraft, including light jets for sale, super-midsize platforms like the Challenger 350 for sale, and large-cabin aircraft such as the Gulfstream G550 for sale. jetAVIVA provides comprehensive, expert guidance on how to buy a private jet, how to sell a private jet, and how to maximize value throughout the entire ownership lifecycle.