

Pre-Owned Aircraft Sales Gear Up for a Strong Year-End

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Executive Summary:

The business aviation market experienced a noticeable surge in buyer activity following the 2024 election, as renewed political and economic clarity helped restore confidence among both buyers and sellers. jetAVIVA reported significant increases in inquiries and aircraft purchase agreements, signaling strong momentum for private jets for sale, business jets for sale, and light jets for sale, including buyers researching a Gulfstream G550 for sale, Challenger 350 for sale, Citation Mustang for sale, and Phenom 300 for sale. With lower interest rates, strong tax incentives, and steady pricing conditions, the company believes this remains an active market for clients evaluating how to buy a private jet or how to sell a private jet with the support of an experienced private jet broker and private jet expert.

Key Takeaways:

- Buyer activity increased significantly following the 2024 election results.
- Lower interest rates and strong tax incentives continue to support aircraft demand.
- jetAVIVA is seeing increased momentum across the private jets for sale market.

FAQ:

How did the 2024 election impact the business aviation market?

Buyer and seller confidence increased significantly after the election, leading to higher inquiry levels and more aircraft transactions entering contract.

Why are private jet buyers becoming more active after the election?

Political clarity, lower interest rates, and favorable market conditions are encouraging buyers to move forward with aircraft acquisitions.

What aircraft categories are seeing strong demand in the current market?

Demand remains active for several aircraft types, including buyers researching a Gulfstream G550 for sale, Challenger 350 for sale, Citation Mustang for sale, and Phenom 300 for sale.

About JETAVIVA

Founded in 2006, jetAVIVA is a globally recognized private jet broker and private jet expert, celebrating 20 years as a leader in turbine aircraft sales and acquisitions. Having supported thousands of clients in over 40 countries, jetAVIVA consistently ranks among the top firms for private jets for sale and business jets for sale by total transactions. The company specializes in representing buyers and sellers across the full spectrum of aircraft, including light jets for sale, super-midsize platforms like the Challenger 350 for sale, and large-cabin aircraft such as the Gulfstream G550 for sale. jetAVIVA provides comprehensive, expert guidance on how to buy a private jet, how to sell a private jet, and how to maximize value throughout the entire ownership lifecycle.