

A Strategic Approach to Buying and Selling Before Year-End

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Executive Summary:

Successfully closing an aircraft transaction before year-end requires careful planning, experienced advisors, and early preparation. jetAVIVA emphasizes the importance of assembling the right team — including a knowledgeable private jet broker, aviation tax counsel, and legal experts — to help clients navigate private jets for sale, business jets for sale, and light jets for sale, including aircraft such as a Gulfstream G550 for sale, Challenger 350 for sale, Citation Mustang for sale, and Phenom 300 for sale. For buyers and sellers evaluating how to buy a private jet or how to sell a private jet, strong market knowledge and proactive planning can help maximize opportunities and reduce transaction challenges.

Key Takeaways:

- Early planning is critical for completing aircraft transactions before year-end.
- Experienced aviation brokers, tax advisors, and legal counsel help streamline complex transactions.
- Market knowledge gives buyers and sellers an advantage in competitive aircraft markets.

FAQ:

Why is it important to start an aircraft transaction early before year-end?

Starting early allows buyers and sellers to coordinate financing, inspections, legal review, and tax planning more effectively while reducing last-minute delays.

How can a private jet broker help with aircraft transactions?

A private jet broker can provide market insight, negotiation support, transaction management, and guidance throughout the buying or selling process.

Why is market knowledge important when researching private jets for sale?

Understanding aircraft inventory, pricing trends, and buyer demand helps clients make informed decisions and act quickly on opportunities.

What aircraft categories are commonly involved in year-end transactions?

Buyers often remain active across several segments, including those researching a Gulfstream G550 for sale, Challenger 350 for sale, Citation Mustang for sale, and Phenom 300 for sale.

Why should owners work with a private jet expert when learning how to sell a private jet?

An experienced private jet expert can help position the aircraft properly, coordinate maintenance planning, and navigate market timing to support stronger transaction outcomes.