

Behind the Scenes at jetAVIVA:

Kyle Delphon

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Executive Summary:

Kyle Delphon joined jetAVIVA in 2020 as a Sales Operations Specialist and quickly advanced to Sales Director specializing in the Citation CJ4 and Excel markets due to his strong aviation background and market research expertise. With experience spanning flight operations, aviation marketing, aerial imaging services, and aircraft sales, Kyle brings creative problem-solving, industry knowledge, and a client-first mindset that help deliver tailored solutions for complex aircraft transactions.

Key Takeaways:

- Kyle Delphon serves as a Sales Director at jetAVIVA, specializing in the Citation CJ4 and Citation Excel markets. He works closely with clients to identify customized aircraft solutions and navigate complex transactions with innovative, results-driven strategies.
- Kyle specializes in the Citation CJ4 and Citation Excel markets. His broader aviation experience also includes work in flight operations, aviation marketing, aerial data imaging/services, and business development within the aviation industry.
- Kyle brings more than a decade of aviation industry experience across flight operations, technical resource management, aviation marketing, and aircraft sales. His ability to think creatively through complex transactions, combined with his strong market research capabilities and customer-focused approach, allows him to help clients find the best solutions for their specific needs. Clients benefit from his problem-solving mindset, operational knowledge, industry versatility, and commitment to achieving successful outcomes even in challenging deal scenarios.

Related Information:

[jetAVIVA Team](#)

About 

Founded in 2006, jetAVIVA is a globally recognized private jet broker and private jet expert, celebrating 20 years as a leader in turbine aircraft sales and acquisitions. Having supported thousands of clients in over 40 countries, jetAVIVA consistently ranks among the top firms for private jets for sale and business jets for sale by total transactions. The company specializes in representing buyers and sellers across the full spectrum of aircraft, including light jets for sale, super-midsize platforms like the Challenger 350 for sale, and large-cabin aircraft such as the Gulfstream G550 for sale. jetAVIVA provides comprehensive, expert guidance on how to buy a private jet, how to sell a private jet, and how to maximize value throughout the entire ownership lifecycle.